

Perdomo Cigars

Nicaragua Factory & Agricultural Tour 2015



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Perdomo Cigars U.S.A.

**5150 NW 167 St
Miami Gardens, FL 33014**

Phone: 305-627-6700 // Fax: 305-627-6414

Tabacalera Perdomo Nicaragua

**TABACALERA PERDOMO, SA.
KILOM. 150 CARRETERA PANAMERICA
SALIDA AL N. 300 METROS AL OESTE
ESTELI, NICARAGUA**

Phone: 305-677-3895 // Fax 305-677-3895 EXT 0

How to sign up for our Tour

CHECK OFF LIST	
	Contact Juan Liranzo for date availability at 305-627-6700 . ***You will be assigned a reservation confirmation code***
	Submit your completed application via fax to 239-247-5033 or email juan.liranzo@perdomocigars.com . Your application must contain the reservation code.
	Contact Juan Liranzo if you do not receive a call within 24 hours to confirm receipt.
	Non retailers must mail a check or money order for \$395.00 to cover food, lodging and transportation immediately. **Do not make air reservation until this fee is paid** (Fee is fully refundable)
	When items 1-4 are met you have 21 days to make your airline reservations. BOOK ASAP! Flights to Nicaragua sell out fast. ** Your tour is during peak travel season to Nicaragua and the airlines know this. Book early!**
	Email or fax a copy of your flight confirmations to Juan.liranzo@perdomocigars.com or fax: 239-247-5033
	You must call Juan Liranzo (786-378-4993) within 7-10 days prior to your departure. This will insure that any last minute information will be made available to you. You will also be given instruction on how to meet the group driver.
	IMPORTANT: Failure to follow these instructions can result in you missing the group bus. If this happens you will be responsible for the taxi fare to Estelí Nicaragua.

TRIP INFORMATION

Nick Perdomo continues to lead the industry in educating retailers and customers on the full vertical operation of tobacco agriculture and cigar manufacturing. Since 2010 Perdomo Cigars has welcomed 2, 219 tour participants to our base of operations in Estelí, Nicaragua. The common theme from all who participated has been an increase in Perdomo brand sales across the board. This is a direct result of the education and product knowledge gained from the tour. Contact us immediately to reserve your space for this most exclusive tour. Here is what you will need to know:

- A. Invited guest (Tobacconist and employees) are only responsible for round trip air fare and all travel cost from point of origin to Managua, Nicaragua. A \$10.00 tax entry fee must be paid in cash upon arrival at Managua, Nicaragua. **Perdomo Cigars will pay for ground transportation, meals/ non-alcoholic refreshments and lodging for the designated travel dates in Nicaragua.** Alcoholic beverages will be available for purchase at the hotel.

- B. Tobacconist may invite VIP customers who agree to fully fund their trip. **VIP customers will need to purchase airfare plus pay \$395.00 to Perdomo Cigars.** The fee is due immediately to secure hotel reservations and cover transportation, meals, and refreshments. Alcoholic beverages will be available for purchase at the hotel.

- C. **Participants Passport must have at least six month validity from return date of travel.** The passenger's name on the airline ticket must match the passport exactly. TSA will not honor your travel arrangements and Nicaraguan officials will not permit passage into the country if these conditions are not met.

- D. We highly recommend that travel arrangements be made through Jeff Lewis at LUXE Travel. Jeff Lewis is a well-established and trustworthy travel agent who is very familiar with our industry and is the travel agent of choice for many cigar manufacturers. You may be able to save about 35.00 dollars on average by booking online however the savings will not give you an edge if dealing with delays, cancellations etc. Jeff will work hard to insure your reservations, adjustments and seating arrangements run smoothly. He will also insure your group is seated together to enhance the social atmosphere of your trip. **Perdomo Cigars is in no way affiliated with LUXE Travel and our recommendation is solely based on our business experience.** Payments for air reservations must be made directly to LUXE Travel.

LUXE Travel

Jeff Lewis
V.I.P. Travel Consultant
866-575-6971 Ext.1612
949-242-9344 direct
714-293-2767 cell
16450 Bake Parkway, Suite 100
Irvine, CA 92618
jlewis@luxetm.com

Note: Considering that most travelers will be making flight connections, it is important to book originating flights to allow sufficient time for connections. This is another great reason to use Jeff Lewis's services for booking air travel.

- E. Tour participants must book their travel utilizing the schedule below. All travel will be scheduled Sunday through Wednesday or Wednesday through Saturday. **Please note that airline schedules are always subject to change.**
- F. Our driver will be holding a company sign outside the airport. Travelers should be prepared for a two hour bus ride to Estelí. Upon arrival in Estelí the tour group will check in at the hotel for a short rest to be followed by a great meal and cigars with their host that evening.
- G. Recommended attire during your stay will be light clothing and comfortable shoes. The weather will be beautiful and dry. Shorts are encouraged for your comfort. Please pack sunscreen.
- H. Our company is completely vertical and you will witness every step from seed to final packaging. The guided tour will include Farms, Curing Barns, Pre-industry, Production, Packaging, Box Factory, Aging Rooms, and Tobacco Storage Warehouse. As you well know, this will be a very thorough and comprehensive tour which will be educational, fun and enjoyable.
- I. We encourage all travelers to visit http://travel.state.gov/travel/cis_pa_tw/cis/cis_985.html for country specific information and to register with the American embassy for your travel.

Nick Perdomo

A handwritten signature in black ink, appearing to read 'Nick Perdomo', with a horizontal line underneath.

Testimonial Emails

Senator Mike Brubaker

"I have had the opportunity to make hundreds of industry tours in my professional career and I can say without hesitation that the Perdomo trip and tour can NOT be surpassed. Simply not possible!!

Nick Perdomo and his entire team have taken hospitality to a level I did not know existed. From the first minute in the Perdomo Family care until the last, they made every effort humanly possible to ensure all guests received the most comprehensive premium cigar experience you could possibly imagine, and beyond. We invested two very full days learning about this remarkable industry, from seed production to the growing fields to every aspect of this fine art.

I humbly submit to anyone in the world that enjoys the best quality premium cigars, If you desire the best and most comprehensive view of this profession, there is nowhere in the world you can go to compare to the education and experience you will receive on this voyage."

Michael Taylor

"You and your team's passion and commitment to produce a quality cigar goes beyond anything I could have ever imagined. Your team's passion and love for what they do is what makes your company what other companies hope to become. Your hospitality and your people skills go above anyone I have ever met that owns a large corporation. Not only has my personal knowledge regarding the vertical integration of cigar production has increased, but as an added bonus you have also served to be an inspiration of what real leadership should be. You took the time to make sure EVERY guest felt welcomed and included."

David P. Frizell, Jr.

"I have enjoyed cigars for a long time, but I have only recently become a more serious student of cigars, largely because of Daniel Goodwin and Cheryl Greenwald and their amazing customers at Cigar Towne in Houston, Texas. I have always counted Perdomo Cigars as among my favorite brand of cigars. Well, now I know why!"

"You don't need me to tell you how impressed I am about the exceptional quality control you and your team use at EVERY turn, from seed production to field operations to box making to cigar rolling to label placement, etc., etc., etc. Or the great Perdomo employees I met. Or what a great host you are. Even though all these things are true."

"Nick, your consuming passion to make the best product, even sometimes at the expense of efficiency and cost (unlike your competition), but never at the expense of your team members or your principles, makes you my **absolute** hero and the guy I want to emulate in business."

Don Halter

"I've been smoking cigars for 25 years and thought I knew a lot. Was I sadly mistaken... I hosted a group of John's Hopkins University graduate students who were touring various oil industry companies and deciding where they wanted to go with their careers... I went on to tell your story and that your success is built on unrivaled passion, fanatical attention to detail, an obsession with quality and an unrelenting customer focus... The message really resonated with them... I've been in this industry a lot of years and have traveled all over the world. I've met with leaders of major corporations, the military and governments. None have impressed me as much as you and your company. My hat's off to you."

Steven Sherwood, President, Sherwood Holdings, LLC

"Nick, we were very impressed with you and your company during our trip, and we can clearly see that your company has an edge. Your hospitality, kindness was unmatched and the information you provided was very informative (and fun)."

Statement of Understanding Liability waiver and release

I hereby declare that I, _____, accept and understand the following conditional requirements of my participation in the Tabacalera Perdomo SA / Nick Cigar Co factory tour. I declare that I fully intend to be bound by the condition stated herein. I further declare that I have read and fully understand all of the conditions outlined below. I further understand that all other participants of the factory tour have given similar waivers of liability in consideration of their participation.

In consideration of acceptance of my participation in the Perdomo Cigar Factory and Tobacco Plantation Tour, I, for myself, my heirs and assigns, hereby release Tabacalera Perdomo SA, Nick Cigar Company and or its affiliates, program participants, coordinators and officials of this event from any and all liability arising from illness and/or damages I may suffer as a result of participation in such a Tour. I attest that I am physically fit and in good health for travel overseas. I am aware that participation in this tour requires strict adherence to my assigned Tour Leader and company officials. I agree that if I choose to consume alcohol I will do so responsibly and will not drive a motor vehicle. I have been advised to remain with my tour group throughout my stay and not to travel at night unless escorted by my tour guide or company officials. I further agree that if I violate this agreement and attempt to bring suit against any part of parties named herein, that I will be held responsible for attorney's fees and any costs incurred in defending such action. I further understand that this waiver applies to all or any events or outings in which I may participate from the time I convene with my tour group, forward and that this waiver and release of rights expire upon my departure from Nicaragua.

***** Failure to follow the direction on the Check-off list may cause you to miss the group bus. If this should happen you will be responsible for hiring a taxi to Estelí, Nicaragua.**

Print Your Name _____

Signature of Participant _____

Street Address _____

City State Zip _____

Date _____

Perdomo Cigars

Nicaragua Factory Tour 2015 Request Form

FAX TO: 239-247-5033
ATTN: Juan A. Liranzo

DATE: _____

PLEASE PRINT INFORMATION CLEARLY

Applicant Name: (LAST, FIRST, MIDDLE)	Passport Number	Passport Expiration	Passport Country of origin
Business Name / Customers -> Preferred Tobacconist	Mobile Phone	EMAIL ADDRESS *** PRINT CLEARLY ***	
Business Address / Customers -> Preferred Tobacconist	Home Address		Requested travel dates
Perdomo Sales Rep / Sponsoring Tobacconist	Comments	Shirt Size (Circle One)	Confirmation Code
		M L XL 2XL 3XL 4XL	
Emergency Contact (Name)	Home Phone	Cell Phone	Email
Medical condition / Allergies	Medications you will travel with	Doctors Name	Phone number

Official Use Only

Verified by	Group Code	Travel Dates	Airline / Flight number	Airline Reservation Code

Notes: